

# PICK AND SHIP PROGRAM



**Watt Solutions**

**Thermal Systems ... Embracing Complexity**

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# PROCESS HEATING AND TEMPERATURE MANAGEMENT SOLUTIONS IMMEDIATELY AVAILABLE TO MEET YOUR HEATING REQUIREMENTS

With the broadest product line in the industry, Chromalox provides advanced thermal technologies for more processes than anyone in the world.

## PIONEERS IN ELECTRIC HEAT & CONTROL

We invented electric heating technology with the introduction of the first metal-sheathed heating element over 100 years ago. Since that first innovation, we've created an industry and evolved from technologies of just a few kilowatts to those that meet the highly specialized requirements of virtually any industrial process and application.

It is our mission to find elegant solutions to the most demanding and complex challenges. These solutions help our customers improve their operating processes and enhance productivity. This mission, and our investment in research and development in new technologies, will shape the future of industrial process heating as we continue to pioneer a new century of innovation.

## YOUR TRUSTED PARTNER

Our approach is to be a partner dedicated to providing you with the best electric heat and control solution for your process or application.

We are responsive, with a sense of urgency and a bias for action. From the moment a customer need is identified, Chromalox acts quickly to deliver the best solution while giving thorough, thoughtful, careful attention to detail. By limiting design iterations, meeting project timelines, and automating our manufacturing process, we deliver a satisfying customer experience and an efficient heating solution.

## UNCOMPROMISING QUALITY

Our constant focus on quality improvement provides our customers with a competitive advantage. Implemented statistical process control, investment in manufacturing automation, ISO 9001:2011 certification, and compliance to stringent third-party approvals demonstrate our world-class commitment.

# PICK AND SHIP PROGRAM

***A Program Offering Select Products Optimized for Numerous Applications, Providing Competitive Pricing and Fast Delivery.***

## What is Pick and Ship?

Pick and Ship products provide a complete heating and control solution readily available to get the job done right the first time.

Pick and Ship products are designed to cover a wide range of heating applications and ready to be shipped in a few days. Commonality among applications can often eliminate the need for a customized, long lead time product. Pick and Ship's pre-engineered solutions, based on over 100 years of Chromalox experience, can ensure the products provide the fastest delivery with the easiest installation, operation, and maintenance available.

Pick and Ship products are available to ensure you have a complete heating package to get the job done right the first time. Chromalox understands that a complete thermal solution extends beyond supplying a heater. A complete thermal loop will consist of a heater, power control system, temperature sensor, liquid level or airflow sensors and experienced engineering support.

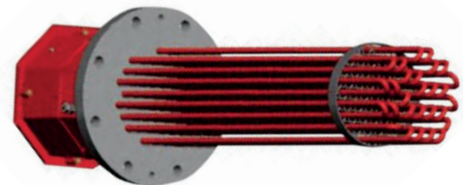
Let Chromalox help guide you through your application with product knowledge, fast delivery, and engineering support.

## What Makes it Different?

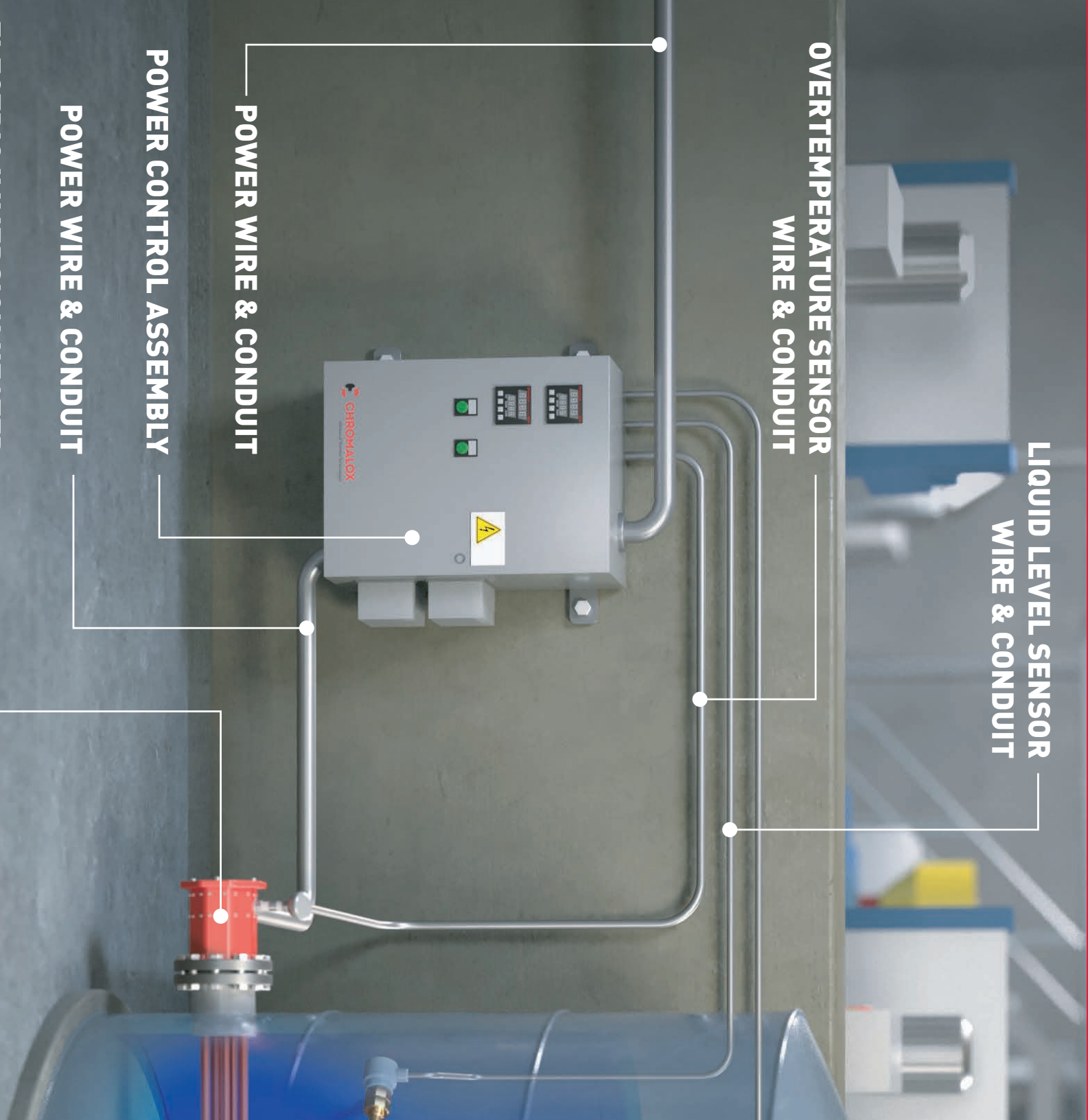
- Accelerated Lead Times, Value Optimized Pricing and Fast Quote Turnaround
- Prevalent Product Features Already Included
- Pre-Matched Panel to Heater Designs Optimized for Standard Circuit Sizes

## Other Benefits

- Local Sales, Customer Service and Field Service Support with Startup, Commissioning, Maintenance and Troubleshooting available
- High Quality, Industrial Grade Construction
- Global Third Party Certifications



# THE THERMAL LOOP



OVERTEMPERATURE SENSOR  
WIRE & CONDUIT

LIQUID LEVEL SENSOR  
WIRE & CONDUIT

POWER WIRE & CONDUIT

POWER CONTROL ASSEMBLY

POWER WIRE & CONDUIT

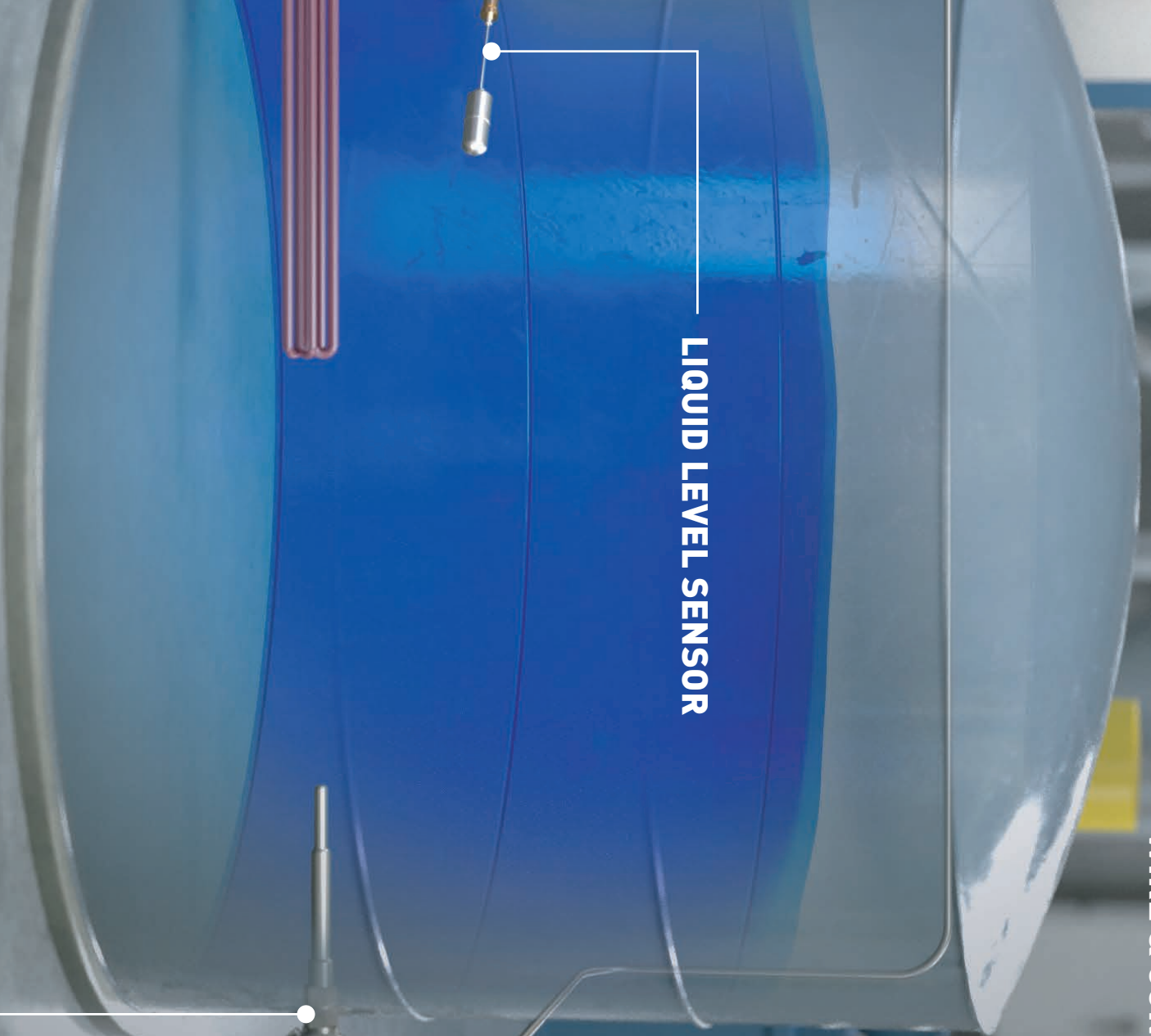
ELECTRIC IMMERSION HEATER

# MANAGEMENT

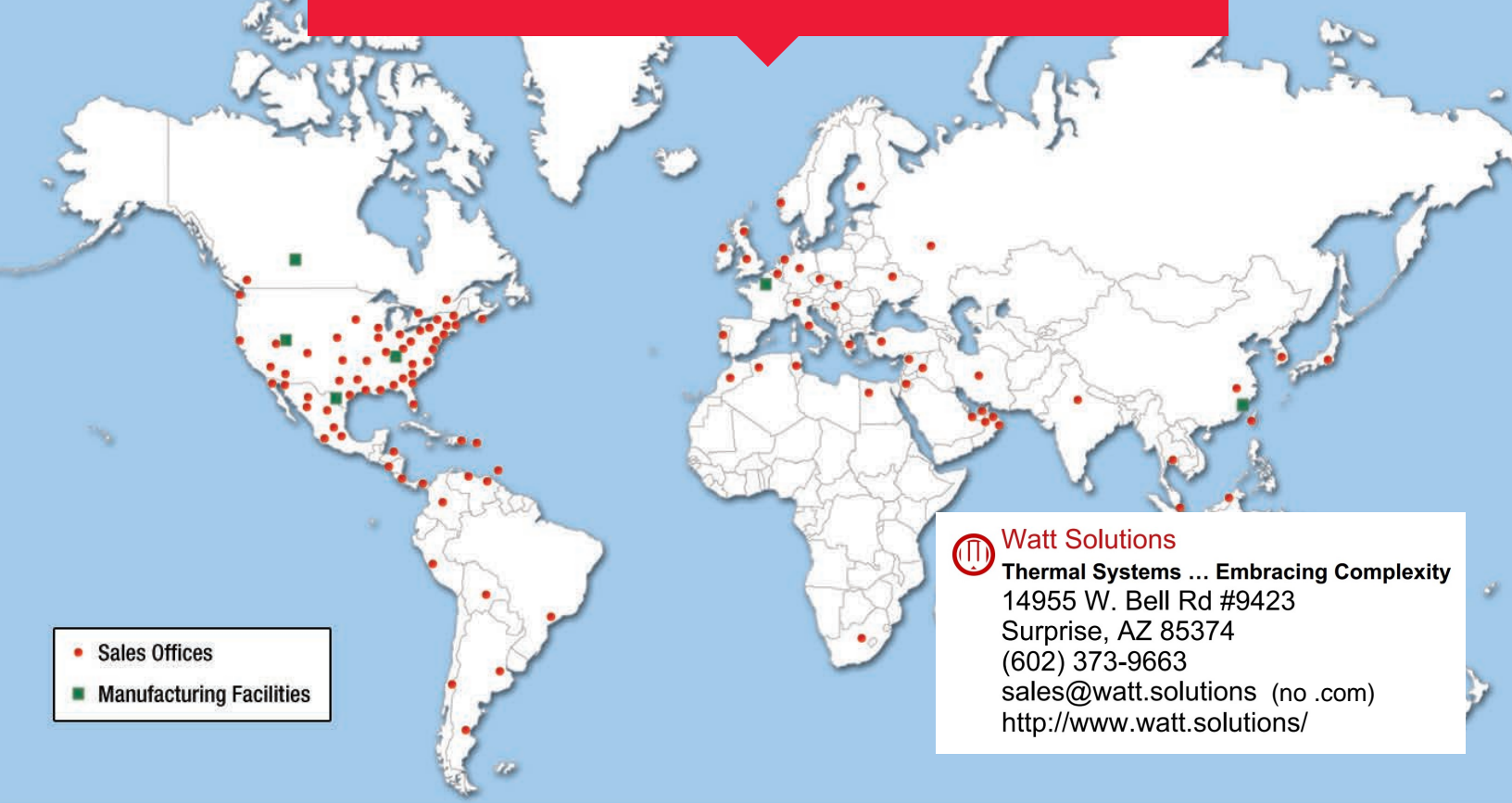
PROCESS SENSOR  
WIRE & CONDUIT

LIQUID LEVEL SENSOR

TEMPERATURE SENSOR  
& THERMOWELL



# CHROMALOX WORLDWIDE LOCATIONS



• Sales Offices  
■ Manufacturing Facilities



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